



FEBRUARY NOTES + NEWS

February... a month where the distractions of holidays, golf tournaments, and not so Super Bowls are behind us. A month where we profess our love to others based on what really is the sad true story of Saint Valentine that few people really know.

At Austin Bates VIP Mortgage we're going to take this opportunity to tell each and every one of our valued clients that we love you. Not in that uncomfortable army jacket with a boom box in your front yard way but really the deep appreciation type of love we give for choosing us for your mortgage needs. We know that you have lots of options out there and we want you to know that by choosing our team that we will give your mortgage all the love and attention it needs to be great experience for your client.

To those of you that have embraced us ... we embrace you back. To those of you that have yet to experience the tender loving care you get with a mortgage from Austin Bates VIP Mortgage, we ask you to **BE MINE** this Valentine's Day.

CALL THE BATES TEAM TODAY



NEWS: WHAT DO HOMEBUYERS REALLY LOOK FOR?

A recent survey reveals what most homebuyers are looking for. Interestingly, men and women aren't far apart when it comes to their housing needs. Do you think you know what they want? Click below to find out more.

READ MORE

THE BANK OF MOM & DAD

Millennial home buyers tend to shoot for bigger, more expensive homes and when they do, they look to their parents and grandparents to help them with the purchase. Starter homes are not as popular for young couples with parents who are willing to help with a down payment.



KEEP READING

PHOENIX IN THE LEAD FOR FASTEST GROWING MARKET

Phoenix just passed Seattle as the second fastest growing market in regards to home prices. In short order, we might just be number 1. Rising home prices pose opportunities and challenges for your clients. Having a good mortgage provider can make things better.

READ MORE

BATESLENDING.COM



BATES LENDING GROUP

NMLS#107436



NMLS#145502 BK#0909074

