



APRIL NOTES + NEWS

With Earth Day on the mind in April, the word sustainability comes up frequently.

As we're reminded this month of best practices to reduce waste and improve our planet, we should also think about the impact our businesses are making on the lives of others. There are many different ways we can maintain sustainability in our own lives for the benefit of others. As you reflect on what you're doing to help on a global scale, don't forget to pay a little attention to the intangible ways you can ensure your own longevity.

When we're operating at an optimal level, we're able to give more frequently and focus more deeply on the causes that are closest to our hearts.

Let the Bates Team help you plant a seed of change. If you'd like to learn more about a partnership with a lending team with an awareness of the bigger picture, please give me a call today at [\(480\) 529-6254](tel:(480)529-6254) or email me at austinb@vipmtginc.com.

MEET THE BATES TEAM

HERE'S THE TYPE OF HOME YOUR BUYERS WANTS

Downsizing is losing its appeal, and most home buyers are supersizing their home again to accommodate a growing number of people under one roof. Find out more from the National Association of REALTORS®' newly released 2019 Home Buyers and Sellers Generational Trends Report.



KEEP READING

10 SIGNS OF EMOTIONALLY INTELLIGENT TEAMS

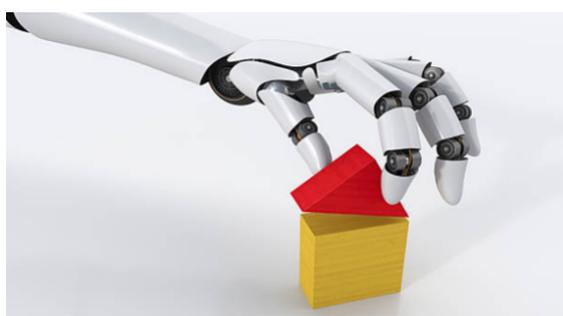
Determine your own team's strengths and curb any cutthroat behaviors before they become problematic. This article sheds light on vital qualities you may be overlooking that could translate into real results for your business.



LEARN MORE

WHY REAL ESTATE FIRMS ARE FOCUSING ON TECH

Innovations in property technology are changing the way real estate is built, managed and used – from reducing construction costs and streamlining documentation processes to allowing tenants to access building amenities via an app. How will this affect your business?



READ THE LATEST

10 CITIES THAT WILL DOMINATE HOME CONSTRUCTION IN 2019

There are still a number of markets in the country where foundations are being poured, frames are being erected, and contractors are contracting, everywhere you look.

Phoenix is obviously on the list, but can you guess who's buying up the new construction?



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