



AUGUST NOTES + NEWS

Recently, we have had a number of people in less than ideal circumstances come to us after having been denied a loan from another company. In nearly every one of these instances, The Bates Team has been able to help the client get approved. It's almost become a specialty of ours to help individuals who face challenges in getting their mortgage. To us, showing up for our clients and doing everything we can to create the best outcome possible is what we do; every time, every mortgage.

We provide the same quality of service no matter the circumstances.

I want to take this opportunity to express my gratitude for the resilience of my clients the persistence of my team. I'm appreciative of what we're able to do so that our clients are able to build a better life for themselves and their families.

It's truly a blessing.

CONTACT THE BATES TEAM

I had a difficult loan that was denied by another company. VIP made it happen. -J. MCGUIRE



MILLENNIALS SHOULDN'T NEED THE 'BANK OF MOM & DAD' IN ORDER TO BUY A HOUSE

Want to know what's on the mind of our millennial customers? Loan consultants from around the country who speak to them on a regular basis weighed in and our market intelligence team analyzed the millennial's home purchasing activity.

KEEP READING

WHICH SMART HOME UPGRADES RAISE YOUR HOME'S VALUE?

When we add technological bells and whistles to a residence, these additions and upgrades are typically aimed at ourselves and our own day-to-day comfort and ease of living. The question is whether some of these upgrades translate to a higher contract price when we sell.



FIND OUT



REAL TALK: WHAT BROKERAGES MUST DO TO WEATHER THE NEXT RECESSION

The best way to thrive when the downturn comes is to play to real estate's greatest strength — the human element — to nurture and reinforce existing relationships by employing sphere-based marketing.

LEARN MORE



BATES LENDING GROUP

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